

New and Expanding Businesses In Maryland – 2004

April 2006

Office of Business Information Services
Division of Business Development
217 East Redwood Street • Baltimore, Maryland 21202
(410) 767-6870
(888) Choose-MD
www.choosemaryland.org



Robert L. Ehrlich, Jr.
Governor

Michael S. Steele
Lt. Governor

Aris Melissaratos
Secretary

Christopher C. Foster
Deputy Secretary

About DBED

The mission of DBED – the Maryland Department of Business and Economic Development – is to attract new businesses, stimulate private investment and create jobs, encourage the expansion and retention of existing companies and provide businesses in Maryland with workforce training and financial assistance. The department promotes the state's many economic advantages and markets local products and services at home and abroad to spur economic development, international trade and tourism. Because they are a major economic generator, the department also supports the arts, film production, sports and other special events.

DBED's vision is to continue to build on Maryland's unprecedented prosperity by promoting the positive story of Maryland's great business climate and outstanding quality of life. In addition, DBED will ensure that all areas of the state share equally in its prosperity, and will continue to promote Maryland as a leader in the new economy.

Report scope and methodology

This report is based on public announcements of planned employment creation and capital expenditures in Maryland by businesses. Some of the new facilities announced may not yet be in operation, as the time between announcement and occupancy is often many months, and sometimes years. Data indicates the new economic activity occurring in the State of Maryland. This report does not measure employment growth.

Information is gathered from the Maryland Department of Business and Economic Development's (DBED) staff, county economic development officials, and published sources. All information is obtained on a voluntary basis and no claim is made that data is complete.

Projects span the range from manufacturing and distribution to high technology, communications, finance and insurance, health care, and business services. This report does not capture residential or retail projects (shopping malls, stores, restaurants, bank branches, personal services, etc.), investment deals and real estate purchases, public or private schools, colleges and universities, government space leasing, hospitals, or other general construction projects.

In differentiating new projects from expansion projects, the following criteria are considered:

- New – Companies that are new to Maryland; or, existing Maryland companies that plan to establish another operation in a different labor market area (see definitions on page 4) within Maryland.
- Expansion – Companies that have announced plans to expand their existing Maryland operations within the same labor market, even if at a new location.

In designating jobs as new, the following criteria are considered:

- Jobs are to be created within two years of the date of announcement.
- If the company moves into the state from outside Maryland, or moves from one labor market area to another within Maryland, all jobs resulting from the relocation are considered new.
- If the company moves from one jurisdiction to another within the same labor market area in Maryland, only jobs added are considered new.

Maryland Labor Market Areas - by county
2004

Jurisdiction	Labor Market Area
Allegany County	Cumberland, MD-WV Metropolitan Statistical Area
Anne Arundel County	Baltimore-Towson, MD Metropolitan Statistical Area
Baltimore City	Baltimore-Towson, MD Metropolitan Statistical Area
Baltimore County	Baltimore-Towson, MD Metropolitan Statistical Area
Calvert County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Caroline County	Caroline County, MD
Carroll County	Baltimore-Towson, MD Metropolitan Statistical Area
Cecil County	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD Metropolitan Statistical Area
Charles County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Dorchester County	Cambridge, MD Micropolitan Statistical Area
Frederick County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Garrett County	Garrett County, MD
Harford County	Baltimore-Towson, MD Metropolitan Statistical Area
Howard County	Baltimore-Towson, MD Metropolitan Statistical Area
Kent County	Kent County, MD
Montgomery County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Prince George's County	Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area
Queen Anne's County	Baltimore-Towson, MD Metropolitan Statistical Area
Somerset County	Salisbury, MD Metropolitan Statistical Area
St. Mary's County	Lexington Park, MD Micropolitan Statistical Area
Talbot County	Easton, MD Micropolitan Statistical Area
Washington County	Hagerstown-Martinsburg, MD-WV Metropolitan Statistical Area
Wicomico County	Salisbury, MD Metropolitan Statistical Area
Worcester County	Ocean Pines, MD Micropolitan Statistical Area

Source: U.S. Bureau of Labor Statistics.

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
American Woodmark	Allegany	New	88	\$12.0	Cabinet mfg.	250	Jun-04
Hunter Douglas Fabrication Northeast	Allegany	Expanding			Blinds mfg.	118	Aug-04
IPS Worldwide	Allegany	New	25		Business support services		Nov-04
Spherix	Allegany	Expanding	60		Customer service call center		Mar-04
BioSpherix	Anne Arundel	New	6		Biotechnology research & development	5	Dec-04
Booz Allen Hamilton	Anne Arundel	Expanding			Consulting services		Sep-04
Cardinal Health	Anne Arundel	Expanding	200	\$10.4	Distribution center for medical equipment & supplies	350	Feb-04
Exceptional Software	Anne Arundel	Expanding			Custom computer programming services	14	Dec-04
Extended StayAmerica (Annapolis)	Anne Arundel	New	10		Accommodation		Jan-04
Extended StayAmerica (Glen Burnie)	Anne Arundel	New	10		Accommodation		Feb-04
General Dynamics Advanced Information Systems	Anne Arundel	Expanding		\$0.5	Software engineering	10	Apr-04
Gould Fiber Optics	Anne Arundel	Expanding			Computer & electronic product manufacturing		Jul-04
Hilton Hotel BWI	Anne Arundel	New	340	\$52.0	Hotel		Mar-04
Lockheed Martin Corporation, Management & Data Systems Division	Anne Arundel	Expanding			Administrative & general mgt. consulting services		Apr-04
Marriott SpringHill Suites	Anne Arundel	New	20		Accommodation		Oct-04
Northrop Grumman Corporation	Anne Arundel	Expanding	350		Global defense electronics	104	Sep-04
Northrop Grumman Corporation	Anne Arundel	Expanding	400	\$14.1	Global defense; radar, misdetection systems & defense contracts (this location)	100	Apr-04
Oceaneering International, Advanced Technologies	Anne Arundel	Expanding		\$14.0	Search, detection, navigation, guidance systems & instruments mfg.	145	Jan-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
PennySaver Group	Anne Arundel	Expanding	14	\$2.5	Periodical used for private & corporate advertising	15	Feb-04
Praxis Engineering Technologies	Anne Arundel	Expanding	19		Custom computer programming services	40	Oct-04
R. E. Michel Company	Anne Arundel	Expanding		\$12.5	Warm air heating & A/C equipment & supplies merchant wholesalers	293	Nov-04
Windermere Group	Anne Arundel	Expanding			Electronic component mfg.	248	Mar-04
A & A Global Industries	Baltimore	Expanding			Automatic vending machine mfg.	230	Jan-04
Absolute Quality	Baltimore	Expanding			Technical support call center		Jan-04
Ace Logistics	Baltimore	Expanding	40	\$0.2	Support activities for road transportation	120	Feb-04
BDMetrics	Baltimore	Expanding	25		Software design	7	Nov-04
Bethesda Softworks	Baltimore	Expanding	8	\$0.1	Custom computer programming services	3	Jan-04
BioniCare Medical Technology	Baltimore	Expanding	45		Surgical & medical instrument mfg.	10	May-04
Black & Decker Corporation	Baltimore	Expanding	170		Hand tool mfg.	70	Nov-04
Brimrose	Baltimore	Expanding	5	\$2.0	Electro-optic technology mfg.		Aug-04
Direct Dimensions (DDI)	Baltimore	Expanding	10		Engineering services	11	Aug-04
FutureHealth	Baltimore	Expanding	25		Provides disease management programs to health care companies	30	May-04
Gradeline Construction	Baltimore	New	35	\$1.1	Commercial & institutional building construction		Aug-04
MetriGenix US	Baltimore	Expanding	19		Scientific & medical research	5	Apr-04
MIE Corporate Properties	Baltimore	Expanding			Real estate	46	Aug-04
North American Ship Recycling	Baltimore	New	50		Shipbreaking		Sep-04
Paychex	Baltimore	Expanding	100		Payroll services	45	Jan-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
Pharmaceutics International	Baltimore	Expanding		\$0.6	Drug mfg.		May-04
Ray Machine	Baltimore	Expanding		\$1.6	Machine shops		Oct-04
Rockwell Collins	Baltimore	Expanding	75	\$0.3	Design, production & support for communications & aviation electronics	50	Jun-04
Shire Pharmaceuticals	Baltimore	Expanding	75	\$22.0	Pharmaceutical & medicine mfg.	19	Dec-04
Solo Cup Company	Baltimore	Expanding	100		Plastics product mfg.		Sep-04
Symphony Health Services	Baltimore	Expanding	100		Rehabilitation services for nursing & ancillary services for nursing homes		Feb-04
Towel Specialties	Baltimore	Expanding	40		Produces specialty towels	96	May-04
Vinciti AQ	Baltimore	Expanding	100		Tech services & support		Jul-04
Accelera	Baltimore City	Expanding	50	\$0.9	Custom computer programming services	15	Sep-04
Advanced Defense Technologies	Baltimore City	New	30		Electrical equipment & component mfg.	10	Jun-04
Advanced Network Technologies	Baltimore City	New	25		Electrical contractors	2	Jun-04
Alabanza Corporation	Baltimore City	Expanding	10	\$0.5	Internet service provider	6	Sep-04
Apogee Designs	Baltimore City	Expanding	12	\$1.0	Plastic products mfg.	21	Sep-04
Blastech Enterprises	Baltimore City	New	20	\$2.2	Industrial painting & wallcovering contractors	38	Dec-04
Brown Craig Turner (BCT)	Baltimore City	Expanding	25		Architectural services	407	Dec-04
Charm City Concierge	Baltimore City	Expanding	12	\$0.5	Business support services	2	Dec-04
Clean Cities.com	Baltimore City	New	20	\$0.5	Business support services	7	Mar-04
Dietz and Watson	Baltimore City	Expanding	45	\$0.1	Meat processing	109	Mar-04
Edgeweb Hosting	Baltimore City	New	8	\$0.3	Internet service provider	3	Sep-04
Fabpro Manufacturing	Baltimore City	Expanding	10		Soap & other detergent mfg.	30	Jun-04
Fleet Transit	Baltimore City	Expanding	25	\$4.0	Specialized freight trucking	6	Dec-04
Greyhound Lines	Baltimore City	Expanding		\$2.0	Bus services	131	Mar-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
Mercedes Benz USA	Baltimore City	Expanding			Automobile & other motor vehicle merchant wholesalers		Oct-04
Nelson Prefab	Baltimore City	Expanding	41	\$0.4	Concrete products mfg. & distribution	25	Dec-04
Oasis Design Group	Baltimore City	New	7	\$0.1	Landscape architecture services	2	Dec-04
Picorp	Baltimore City	Expanding	25	\$1.5	Container, chassis & semi trailer maintenance, repair & storage		Sep-04
Rukert Lazaretto Corporation	Baltimore City	Expanding		\$1.7	General warehousing & storage	130	Dec-04
Rusty Rocks (D. Landreth Seed Company)	Baltimore City	Expanding	13	\$0.2	Farm supplies merchant wholesalers	10	Dec-04
Salar	Baltimore City	Expanding	16		Information technology services for healthcare	3	Dec-04
UNIVAC	Baltimore City	New			Surgical & medical instrument mfg.	12	Nov-04
Collinson Oliff Associates	Calvert	Expanding	8	\$1.6	Landscape architectural services	8	Jun-04
Dominion Power	Calvert	Expanding	148	\$550.0	Natural gas utility		Feb-04
Marriott SpringHill Suites	Calvert	New	19		Accommodation	52	Sep-04
Cabinet & Counter Fabricators	Carroll	New		\$1.0	Custom cabinetry mfg.	15	May-04
GT Cabinets	Carroll	New		\$0.8	Cabinet mfg.	24	Sep-04
Integral Components	Carroll	Expanding		\$0.8	Cable assembly mfg.	20	Apr-04
Jos. A. Bank Clothiers	Carroll	Expanding			Apparel stores, men's & boys'	289	Nov-04
Northrop Grumman Corporation	Carroll	Expanding	50	\$0.5	Testing laboratories	10	Feb-04
Performance Food Group / Carroll County Foods	Carroll	Expanding	75		Food product distribution	11	Nov-04
Robosson Supply	Carroll	Expanding		\$0.5	Exterior building products mfg. & distribution	14	Apr-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
Shelter Systems	Carroll	Expanding	30	\$10.0	Roof trusses mfg.	131	Mar-04
Snaveley Forest Products	Carroll	Expanding		\$2.4	Wood products distribution	100	Apr-04
Burris Logistics	Cecil	Expanding	250	\$26.0	Food distribution	222	Jun-04
QUIKRETE Companies	Cecil	New	90	\$7.0	Concrete mfg. & bagging		May-04
Rescar	Cecil	Expanding	30	\$1.5	Rail car refurbishment	23	Jul-04
W.L. Gore & Associates	Cecil	Expanding	288		Fiber optic cable mfg.		Mar-04
ABC Supply	Dorchester	New	17		Building contractors supplier	30	Aug-04
CamTech	Dorchester	Expanding	16	\$1.0	Medical equipment mfg.	64	Oct-04
GKD-USA	Dorchester	Expanding	30	\$5.0	Wire mesh mfg.	60	Oct-04
J.L. Marshall and Sons	Dorchester	Expanding	2		Food processing equipment	12	Oct-04
84 Lumber Company	Frederick	Expanding	30		Retail & distribution of building materials	12	Sep-04
Aldi	Frederick	New	180	\$40.0	Grocery discounter	406	Jun-04
Bechtel National	Frederick	Expanding	78		Engineering services		Jan-04
Biological Defense System (BDS)	Frederick	Expanding			Biological product mfg.		Jul-04
Emergent BioLogics (BioPort)	Frederick	Expanding	100	\$95.0	Vaccines mfg.	150	Dec-04
Emmitsburg Glass	Frederick	Expanding			Glass & glazing contractor		Apr-04
Fannie Mae	Frederick	New	250	\$100.0	Real estate credit	250	Dec-04
Qovia	Frederick	Expanding	30	\$10.6	Custom computer programming services	9	Apr-04
Adventure Sports Center International	Garrett	New			Recreation area		Dec-04
American Woodmark	Garrett	New	250	\$24.0	Cabinet mfg.		Nov-04
Garrett Container Systems	Garrett	Expanding	14		Aluminum processing		Dec-04
Greater Maryland Tool & Manufacturing Corp.	Garrett	Expanding		\$0.3	Custom parts & components	9	Jul-04
Rain & Snow	Garrett	Expanding	65	\$0.3	Kevlar-reinforced head protection devices mfg.	10	Apr-04
Chesapeake Spice	Harford	Expanding	55	\$6.0	Spice & extract mfg.	100	Apr-04
Independent Can	Harford	Expanding		\$6.4	Metal can mfg.	651	Dec-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
INOPAK (Innovative Packaging Systems and Design)	Harford	Expanding		\$0.7	Distribution of packaging systems & materials	11	Mar-04
NutraMax Laboratories	Harford	Expanding	15		Pharmaceutical preparation mfg.	33	Aug-04
ONGUARD Industries	Harford	Expanding	23	\$1.0	Footwear mfg.		Aug-04
Rite Aid Corporation	Harford	Expanding			Distribution of consumer goods	252	Jun-04
RTR Technologies	Harford	Expanding	5	\$0.1	Builds computer simulation models		Feb-04
Advance Polybag	Howard	New	80		Plastic grocery bags mfg.	100	Apr-04
Ahold USA Federal Credit Union	Howard	Expanding	50		Financial services	15	Jun-04
Alliance Material Handling	Howard	Expanding	120		Industrial machinery & equipment merchant wholesalers	80	Jan-04
Applied Data Systems	Howard	Expanding			Designs & develops application-ready embedded systems	14	Mar-04
Arbitron	Howard	Expanding			Marketing research & public opinion polling	15	Jul-04
Atlantic Credit & Finance	Howard	Expanding			Collection agency	10	Mar-04
Baltimore Aircoil Company	Howard	Expanding			Power boiler & heat exchanger mfg.	96	Jun-04
Bridge Technology Corporation	Howard	Expanding	100		Administrative & general mgt. consulting services	21	Jun-04
Capitol Express and Warehousing	Howard	Expanding			General warehousing & storage	20	Mar-04
Ceridian Corporation	Howard	Expanding			Developer of managed human resource solutions	11	Jun-04
Chesapeake PERL	Howard	Expanding			Noncellulosic organic fiber mfg.	15	Dec-04
Coldwell Banker Residential Brokerage	Howard	Expanding	100		Real estate services regional headquarters	19	Sep-04
Comfort Suites Columbia Gateway	Howard	New			Accommodation		Dec-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
Dreyer's Grand Ice Cream Holdings	Howard	Expanding	300	\$180.0	Ice cream & frozen dessert manufacturing	600	Nov-04
Essex Corporation	Howard	Expanding	140		Engineering services	52	Jun-04
Fieldstone Mortgage Company	Howard	Expanding			Mortgage & other loan brokers	23	Mar-04
FOSS NIRSystems	Howard	New	40		Supplier of scanning near infrared (NIR) products & services	44	Jun-04
Guardian Door & Window	Howard	Expanding			Custom door manufacturer	10	Mar-04
Hachik Distributors	Howard	New	11		Provider of pool & spa products	34	Jun-04
Interline Brands	Howard	Expanding			Manufacturer of plumbing, electrical & HVAC products	127	Apr-04
Kitchen and Bath Creations	Howard	New	7		Showroom & distribution of kitchen & bath accessories	20	Mar-04
Mettler-Toledo AutoChem	Howard	Expanding	30		Precision instrument & services provider	32	Mar-04
MICROS Systems	Howard	Expanding	100		Provider of hardware & software solutions for the hospitality industry	0	Jun-04
Next Day Blinds	Howard	Expanding	30		Blinds & shutters mfg. & distribution	41	Apr-04
RABA Technologies	Howard	Expanding			Computer systems design services	15	Mar-04
SAIC	Howard	Expanding	165		Provider of information technology, systems integration & eSolutions	53	Jun-04
Sysco Food Services	Howard	Expanding			Grocery & related products merchant wholesalers	50	Mar-04
Verizon Wireless	Howard	Expanding	150		Cellular & other wireless telecommunications		Jul-04
Vinnell Corporation	Howard	Expanding	45		Logistics services	110	Jan-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
Bay Broadband Communications (BBC)	Kent	Expanding	20	\$0.5	High speed wireless internet service	2	Jul-04
Benchworks	Kent	Expanding	3		Marketing services, consulting & fulfillment		Dec-04
Chesapeake CNC Manufacturing	Kent	New	4	\$0.2	Manufacturing small parts of ferrous & nonferrous materials		Dec-04
ILSBio	Kent	Expanding	2		Integrated laboratory services	17	Dec-04
Canon U.S. Life Sciences	Montgomery	New	110		Diagnostics & medical instrumentation, including digital imaging	8	Oct-04
Collective Therapeutics	Montgomery	Expanding	7		Drug development		Nov-04
GeneDX	Montgomery	Expanding	6		Genetic testing & diagnostics		Apr-04
GMV Space Systems	Montgomery	New	50		Aerospace contractor	1	May-04
Goodwill Industries	Montgomery	Expanding		\$14.0	Civic & social organization	30	Jan-04
Matrics	Montgomery	Expanding			Instrument mfg. for measuring & testing electronic & electrical signals		Jun-04
Meso Scale Diagnostics	Montgomery	Expanding			Biotechnology equipment	85	Mar-04
Mills Corporation	Montgomery	New	325		Retail developer	200	Feb-04
Optinuity	Montgomery	Expanding	15		Software design		Nov-04
RESOLVE	Montgomery	New	10		National fertility association		Nov-04
Rexahn Pharmaceuticals	Montgomery	Expanding			Drug development	8	Jun-04
Sensatex	Montgomery	New	5	\$1.0	Textile engineering & mfg.		Feb-04
Thales Communications	Montgomery	Expanding			Military communications equipment mfg.	42	Mar-04
TV One	Montgomery	Expanding	50		Cable network		Mar-04
Acclaim Systems	Prince George's	New	20		Information technology services		May-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
Cruise Web	Prince George's	New	46	\$0.3	Travel arrangement & reservation services	11	Jul-04
Fire Works Cleaning	Prince George's	Expanding			Disaster restoration	49	Jan-04
First Choice/Safeware	Prince George's	Expanding			Safety products supplier & retailer	57	Apr-04
Gaylord National Resort & Convention Center	Prince George's	New			Accommodation		Sep-04
Greenhorne & O'Mara (G&O)	Prince George's	Expanding			Engineering services	65	Nov-04
Internosis	Prince George's	New	170		Computer systems design services	19	Aug-04
Lockheed Martin Corporation	Prince George's	Expanding			Search, detection, navigation, guidance systems & instruments mfg.	15	Feb-04
Merkle Direct Mail	Prince George's	Expanding			Direct mail marketing	20	May-04
Systems Application & Technologies (SA-Tech)	Prince George's	Expanding	100		Engineering services		Sep-04
Titan Corporation	Prince George's	Expanding			Information technology services	15	Feb-04
Hilton Garden Inn	Queen Anne's	New	40	\$7.5	Accommodation	77	Apr-04
Iatesta & Company	Queen Anne's	Expanding	25	\$50.0	Furniture design & production	11	Dec-04
Lankford Sysco Food Services	Somerset	Expanding		\$2.2	Food product distribution		Dec-04
Wal-Mart	Somerset	New	250		Distribution of consumer goods	450	Nov-04
Team US101 (Lockheed Martin Corporation)	St. Mary's	Expanding	100		Military & security aircraft mfg.	9	Mar-04
Caldwell Manufacturing	Washington	Expanding	60	\$5.2	Hardware mfg.		Feb-04
Country Inn and Suites	Washington	New			Hotel		Dec-04
GST AutoLeather	Washington	Expanding		\$0.7	Auto leather mfg.		Jan-04
Home Depot	Washington	Expanding	230	\$8.7	Distribution of building materials	454	Jan-04

MARYLAND NEW AND EXPANDING BUSINESSES - 2004 (sorted by county)

Company Name	County	New or Expanding	New Jobs	Capital Investment (M)	Product or Service	Square Feet (K)	Date of Announcement
JLG Industries	Washington	Expanding	40	\$1.2	Construction machinery mfg.	29	Jun-04
Lowe's Companies	Washington	Expanding	10	\$17.8	Building materials & home center stores	228	Jan-04
Mack Powertrain Division (Volvo Powertrain Corporation)	Washington	Expanding	118	\$147.5	Truck production	1,500	Apr-04
NETCONN Solutions (Network Connectivity Solutions)	Washington	Expanding	40	\$2.0	Internet service providers	24	Jun-04
Norandex / Reynolds	Washington	Expanding		\$0.8	Wholesale distributor of exterior building products	18	Jun-04
Stationery House	Washington	Expanding	68		Business stationery products mfg.		Apr-04
Tractor Supply Company (TSC)	Washington	Expanding		\$18.8	Farm equipment & supply retailer	482	Apr-04
Cambrex Bio Science Walkersville	Wicomico	Expanding	20	\$1.0	Biotech mfg.	6	Jan-04
Century Seals	Wicomico	Expanding		\$0.5	Plating	7	Mar-04
Filter Networks	Wicomico	Expanding	5	\$0.2	Electronic component mfg.	3	Mar-04
Germane Tool	Wicomico	New	5	\$0.5	Precision machining	3	Feb-04
Silverton Marine Corporation	Wicomico	Expanding	250		Ship & boat building		Oct-04
Swales Aerospace	Worcester	Expanding			Space research & projects		Feb-04